GINA REESE

DESIGN AND PRODUCT DEVELOPMENT LEADER

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PROFESSIONAL OVERVIEW

Experienced design and product development leader with a reputation for delivering positive results, creating cohesive lifestyle brands, and building world-class teams through a transformational leadership style. A creative, yet analytical thinker, with a keen understanding of all aspects of design, product management, and production lifecycle. Proven track record for building and growing marketable brands that drive results. Thrives in a fast-paced and changing environment. Included categories in my portfolio are women's and men's apparel, loungewear, accessories, intimates, and footwear.

WORK EXPERIENCE

Design Director of Women's Sportswear Perry Ellis International, New York, NY | May 2021 - Present

A key member of the women's sportswear team overseeing design for Rafaella, ELLA, and special projects.

- Responsible for overseeing all aspects of design development including aesthetic strategy and product management
- Instrumental in establishing brand identity and launch of new brands and other special project brand initiatives.
- Streamlined the design development process for mainline department store channels, off-price, and club businesses including Sam's Club, BJ's, and Costco.
- Develop and manage buyer-facing visual tools that streamline data and line presentations.

Vice President of Owned Brands of Design and Product Development Saks Off 5th, New York, NY | August 2019 - June 2020

Led Saks OFF 5th, at Hudson's Bay Company, private label design and merchandising men's and women's apparel, footwear, accessories, color, and CAD teams. Managed all private label brand identities across multiple categories.

- Partnered cross-functionally with members of the executive committee to execute and plan business objectives.
- Conducted in-depth research to maintain a high level of relevancy and brand identity across all markets.
- Identified and executed opportunities for process improvement that reduced production timelines and costs.
- Worked with the technical team to establish cohesive brand fit standards.

Divisional Vice President of Owned Brands Design Hudson's Bay Company, New York, NY | May 2018 - August 2019

Spearheaded the development and execution of innovative brand launches for modern women's design, fabric, and CAD teams across Saks Fifth Avenue, Saks OFF 5th, Lord & Taylor, and Hudson's Bay Company private label lines.

- Managed development and design to establish brand identities, achieve target costs, and drive margin.
- Established strategic relationships with domestic and international vendor partners.
- Built team culture by establishing an internal learning and development program that increased engagement.
- Traveled domestically and internationally to analyze trends, build vendor relationships, and manage product lifecycle.

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WORK EXPERIENCE CONTINUED

Senior Designer- Design Director

Hudson's Bay Company, New York, NY | February 2013 - May 2018

Managed modern women's design across the woven, lounge, and cut and sew knits categories for Lord and Taylor and Hudson's Bay Company private labels.

- Evaluated trends, sales, and market analytics to develop customer-focused collections.
- Maximized team structure to achieve high efficiency and developed new workflow processes.
- Communicated with both domestic and international vendors on sampling, sourcing, and production.
- Partnered with technical team to establish fit standards and led aesthetic decision-making based on the target customer.

Assistant Designer-Senior Designer

New York and Company, New York, NY | February 2008 - January 2013

A key member of the in-house design team, managing products for monthly deliveries across multiple categories. Portfolio of product responsibility included knits, wovens, intimates, dresses, and loungewear over company tenure.

- Identified white space opportunity to expand market share and expand the product offering.
- Managed sketches and detailed design packages for sampling and production.
- Researched trends, silhouettes, and fabric innovations to further enhance the product.

EDUCATION

SUNY Empire State University | Bachelor of Science in Business, Management, and Economics The Art Institute of Fort Lauderdale | Associate of Science in Fashion Design Fashion Institute of Technology | Continuing Education courses in Marketing, Merchandising, and Fine Arts

ACCOLADES

Summa Cum Laude | SUNY Empire State University Future Fashion Designer & Best Digital Portfolio | The Art Institute of Fort Lauderdale

PROFESSIONAL SKILLS

Cost Optimization Process Strategy Marketing Strategy Brand Identity Development Concept Development Innovation Cultivation Visual Presentations Production Calendar

TECHNICAL SKILLS

CAD Print Design Photoshop Fabric Development PLM Systems
Ned Graphics Illustrator Visual Merchandising Presentation Design